

#### چالش های گردشگری ورزشی در لیگ برتر فوتبال ایران

## Challenges of Sport Tourism in Persian Gulf Pro League of Iran

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#### **Definition of Sport Tourist:**

### Is a person who:

- Traveling to a place other than his or her place of residence
- For at least 24 hours and a maximum of one year
- The main purpose is to attend a sport event or to visit sport related attractions

#### Types of sport tourist:

- Active
- Event
- Nostalgia

## 11-13 Nov 2017 1 st International Football Clinic Congress



#### Current situation of football sport tourism

- Total number of spectators: 1,843,000
- Average for each games: 7679
- Most of spectators are not sport tourists
- Est. No of active sport tourists: 1500 (in Pro League)
- Est. No of event sport tourists: 10% of Spectators (Max)
- No any programmed managerial action
- With minimum economical impact and unsustainable
- Interrupts of various organizations







#### Some areas of engagement for football clubs in sport tourism:

- Deals with hotels and resorts
- Mix the packages with other programs of city
- Exploit the competitor spectators potential
- Tours for schools
- Tours for fans club
- Enrich the package with meeting players, ticket discount, VIP station, Etc

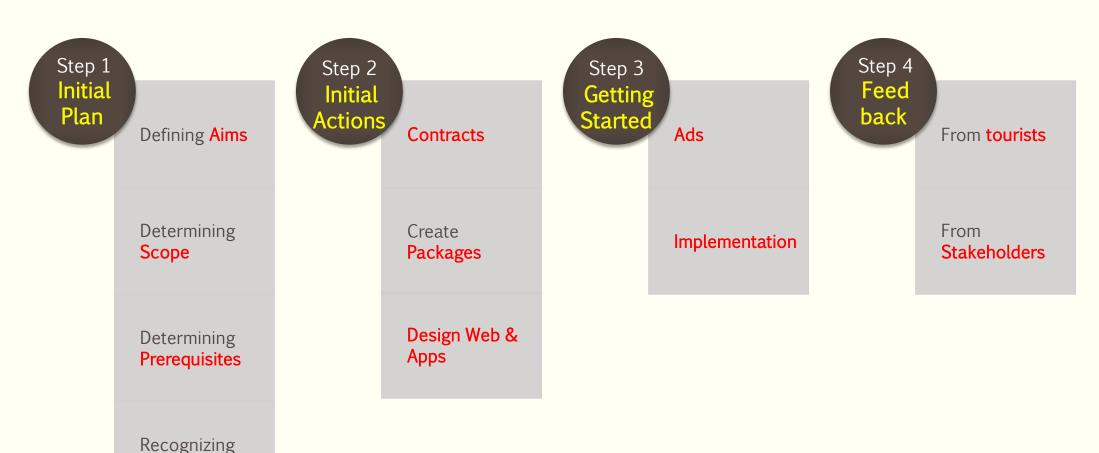


**Stakeholders** 





#### Process for development an action plan of sport tourism:









#### Some challenges which can affect the future of sport tourism in football:

- Women spectators
- Implementing the rules for the share of spectators in each game
- Having exclusive Stadium

# Thank you